

HealthFlex Plan Strategy

HealthFlex Exchange Offering

HealthFlex Summit November 5, 2015



Plan Sponsor Considerations—2017

Traditional

- Add second plan
 - CDHP vs. HDHP*
 - Gold vs. silver
- Readiness for HealthFlex Exchange vs. other approach

HealthFlex Exchange

Defined contribution (DC) strategy

^{*} CDHP: Consumer-driven health plan; HDHP: High-deductible health plan

Roles and Responsibilities

General Board

- Maintain system, reporting and billing (to conference)
- Consultation and guidance in DC approach
- Decision support tools (participant and plan sponsor)
- Participant communications and materials for plan sponsor use
- Resource for plan sponsor questions and clarification

Plan Sponsor

- Billing, reporting and supports for local churches
- Select DC and default plans
- Obtain annual conference vote; gain participant buy-in
- Participant education, including workshops (pre-conference, fall)
- Resource for participant questions and clarification

HealthFlex Exchange—Conceptual Framework

More Plan Options

5-6 Medical/Rx • 3 Dental • 2 Vision Options



Higher premiums, lower out-of-pocket





Lower premiums, higher out-of-pocket







More premium owed

Less premium owed

Premium costs offset by "credit" (fixed defined contribution)





Premium < DC ("credit")</pre>

= "Excess" deposit to: HRA or HSA* or



Premium > DC

= Salary Deduction (medical, dental, vision)

^{*} HRA: Health reimbursement account; HSA: health savings account



Video Segment A

HealthFlex Exchange— Different from the ACA Marketplace

HealthFlex Exchange

- Broad networks
 - Nationwide networks
- No age-band rating
 - Important for clergy at or above our average age (>50)
- Non-taxable plan sponsor contributions
- Wellness programs and related incentives always included

Public Exchange(s)

- Narrow provider networks
 - Up to half of doctors omitted; many don't realize how narrow when selecting
- Age-banded rating
 - Premiums vary up to 3x by age
- No pre-tax funding
 - Tax credits for those who qualify (not everyone)
- No wellness wraparound

HealthFlex Exchange— Different from Private Exchanges

HealthFlex Exchange

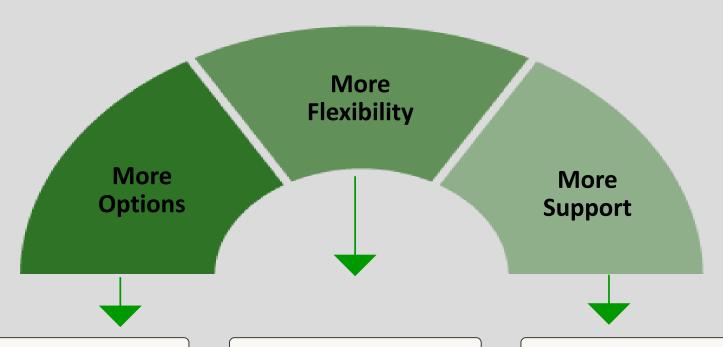
- Broad networks
 - Nationwide networks
- No age-band rating
 - Important for clergy at or above our average age (>50)
- Non-taxable plan sponsor contributions
- Wellness programs and related incentives always included

Private Exchange(s)

May include:

- Theoretically bigger risk pools (beyond UMC), but still group-rated
- Multiple carriers
- Fully-insured
- Wellness options limited

HealthFlex Exchange: More Choice



- Medical/Rx, dental and vision options
 - **5-6** medical/pharmacy plan combinations
 - > 3 dental choices
 - > 2 vision choices

- Align plan with personal needs
 - > Medical needs
 - > Financial situation
 - Comfort with unexpected expenses

- Guidance for plan selection
 - WebMD's Coverage Advisor
 - MyChoice decision support
 - > Telephone support

HealthFlex Exchange: Same Quality

- BCBSIL or UnitedHealthcare
- OptumRx (formerly Catamaran)
- United Behavioral Health
- VSP and CIGNA

Same Health Plan Partners

Same Provider Networks

- HealthCash for activity, screening and Wellness Points
- Avoid higher deductible by taking HQ

Same
Wellness
Incentives

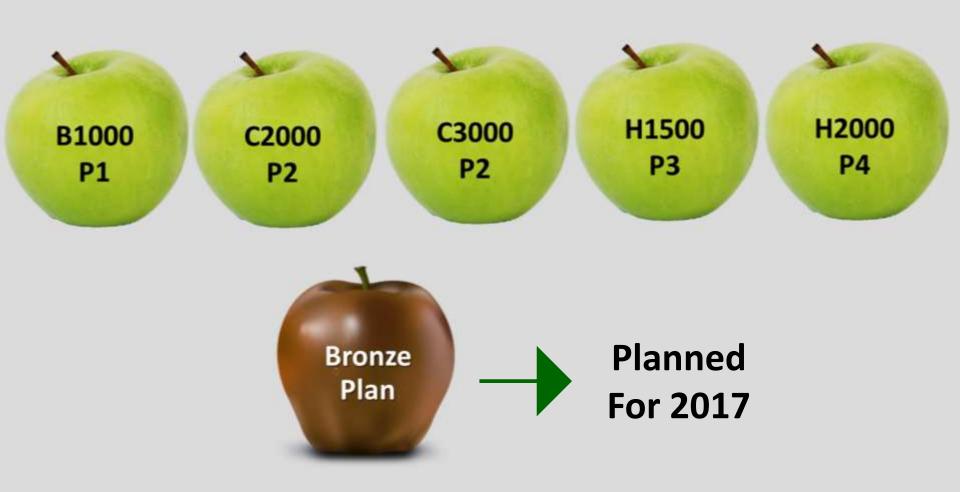
Same
Award-Winning
Wellness
Programs

 No narrow networks or restrictive formularies WebMD, Virgin Pulse, Quest, Evive Health and more



Video Segment B: Plans

Medical/Rx Plan Choices



Dental and Vision Plan Choices

Dental*

- Traditional
- PPO
- Passive PPO



Vision*

- Exam-only—exams covered (glasses, materials discounted)
 - → Included with medical
- Full service—exam
 (glasses, materials benefits)
 - **→** Additional cost



^{*} Can use defined contribution to pay for applicable premiums; 2017 plans may have modifications from 2016



Video Segment C: Defined Contribution

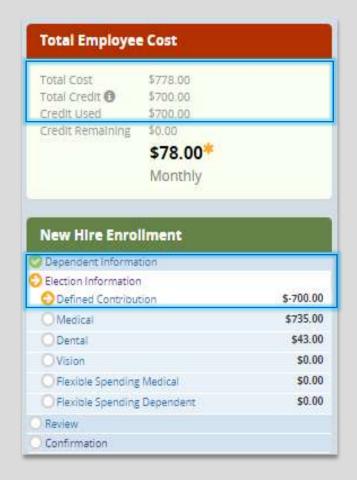
What Is "Defined Contribution" (DC)?

- New approach to cost share
- Fixed-dollar amount (credit) from the plan sponsor
- Use to "shop for" HealthFlex plan



DC—New Approach to Employer Cost Share

- Can be used for medical/Rx, dental and vision plan premiums
- Appears as monthly "credit" toward HealthFlex plans purchase



DC Helps Participant Pay for Plan(s)

	Monthly DC Amount	Monthly Plan Premium(s)	Difference
Pastor John	\$600	\$700	-\$100
Pastor Judy	\$600	\$500	+\$100

Premium (plan choice) more than allocated DC (credit)

PPT owes
MORE

Additional monthly cost is deducted from paycheck (if applicable)

or

Premium (plan choice)
Less than allocated DC (credit)

PPT owes NOTHING

Remaining monthly DC balance is credited to PPT's HRA or HSA (if applicable; depending on plan selected)

HealthFlex Premium Funding

100%

Billed to plan sponsor (conference)

Conference bills local church for DC + any participant overage

 DC could be blended or passed through directly to local church

DC Modeling

- Compare current sponsor and participant contributions with potential DC levels
 - Select DC to align with current vs. gold
 vs. silver funding level
 - Assess financial impact of various DC levels across population
- Q4/Q1 preliminary modeling—use 2016 models
- 2017 models available early March

Plan Sponsor Name Here

Current Net Sponsor Monthly Cost						
Monthly						
Current Plans	Single	Two Party	Family			
PPO B1000 (P 1)	585.53	1,111.85	1,404.15			
N/A						
Annual	Annual					
Current Plans	Current Plans Single Two Party Family					
PPO B1000 (P 1)	7,026	13,342	16,850			
N/A O O						

Migration Assumptions		
Current Plans		
Exchange Plan	N/A	
PPO B1000 (P 1)	90%	0%
CDHP Gold (P 2)	0%	50%
HDH Gold (P3)	10%	50%
CDHP Silver (P2)	0%	0%
HDH Silver (P3)	0%	0%
Leave HealthFlex	0%	0%

Migration Guidelines				
		Current Plans	:	
Exchange Plan	PPO B1000 (P 1)	PPO B1000 (P 2	CDHP (P 2)	
PPO B1000 (P1)	90%	90%	0%	
CDHP Gold (P 2)	0%	0%	50%	
HDH Gold (P3)	10%	10%	50%	
CDHP Silver (P2)	0%	0%	0%	
HDH Silver (P3)	0%	0%	0%	



Annual Defined Contribution Amounts					
Single Two Party Family					
Total	7,000	13,000	16,500		

Defined Contribution Guidelines							
No Participant Co	ntributions						
Single Two Party Family							
Current	8,148	15,468	19,548				
Gold	8,111	15,397	19,458				
Silver	7,097	13,473	17,026				
Bronze	6,083 11,548		14,594				
Maintain Current N	Net Sponsor Sha	are					
	Single	Two Party	Family				
Current	7,026	13,342	16,850				
Gold	6,994	13,281	16,773				
Silver	6,120	11,621	14,676				
Bronze	5,246	9,961	12,579				



High Level Results Summary			
Percent Change			
	Net Sponsor Cost -1.6%		
	Participant Cost	7.8%	



Average Number of Winning Exchange Plans						
Single Two Party Family						
PPO B1000 (P 1)	3.8	3.4	3.5			
N/A	0.0	0.0	0.0			

Results with a slightly lower DC





Video Segment D: Health Accounts

Health Accounts—Overview

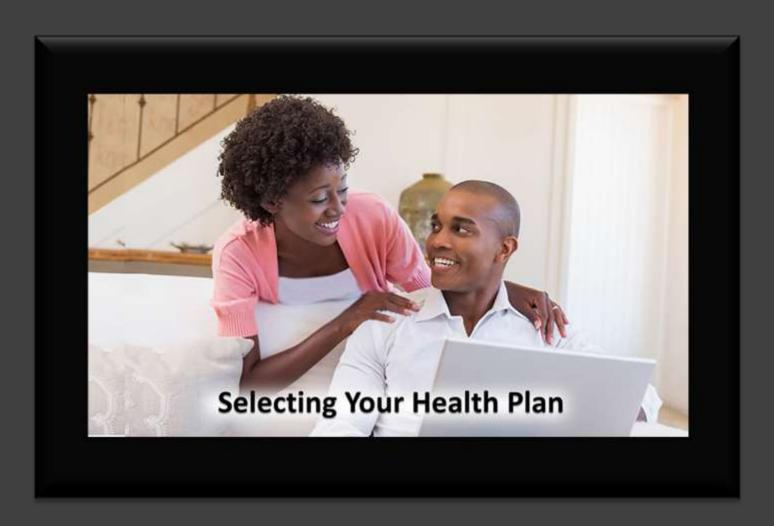
Tax-advantaged accounts offered with deductible-based plans—
encourage participants to become more involved
in their own health care decisions

HRA—CDHP	HSA—Qualified HDHP	
C2000 (\$1,000 participant / \$2,000 family)	H1500 (\$750 participant / \$1,500 family)	
C3000 (\$250 participant / \$500 family)	H2000 (\$500 participant / \$1,000 family)	

^{*} Excess DC from a PPO will fund an HRA;
Bronze HDHP will be HSA-qualified with no plan contribution

HRA vs. HSA

	HealthFlex HRA	HealthFlex HSA
Eligible Expenses	Medical, behavioral health, Rx, dental and vision expenses	Medical, behavioral health, Rx, dental and vision expenses
Fund Accumulation	Unused balance rolls over with no limit on accumulated funds	Unused balance rolls over with no limit on accumulated funds
Ease of Use	Conveniently use single WageWorks debit card	Conveniently use single WageWorks debit card
Funding Limits	No annual limit	 Total (combined) annual IRS limit: \$3,350 (self-only) \$6,750 (family) Individuals 55 and older may contribute extra \$1,000 annually



Video Segment E: Decision Support

Participant Decision Support



Online decision support and guidance toward plan selection (Coverage Advisor, MyChoice)



Telephonic assistance available (Businessolver)

Coverage Advisor

- Coverage Advisor—tool available through WebMD to help participant estimate the costs of HealthFlex plans
 - Estimate based upon expected use of services
 - Customized based upon information provided for each covered member
 - Annualized premiums
- Coverage Advisor also provides general plan information
 - Co-insurance, co-pays and out-of-pocket maximums

Consumer Tools to Guide your Health Care Choices



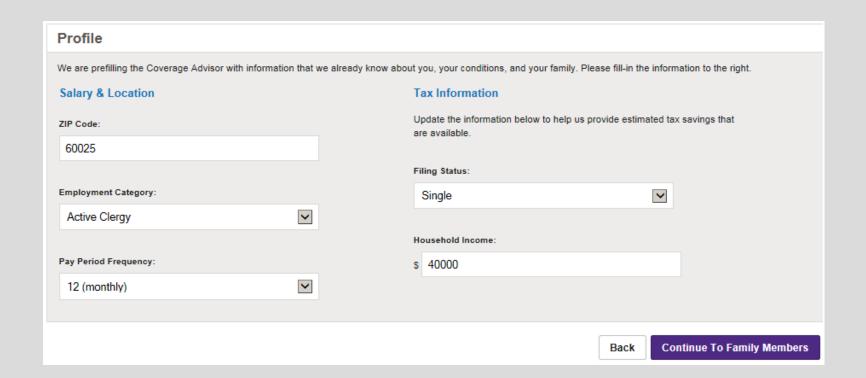
Guide Your Health Care Choices with These Useful Tools!

During Annual Election or any major life event, use <u>Coverage Advisor</u> to estimate your out-ofpocket medical expenses under the CDHP. Coverage Advisor also can help you estimate how much money to set aside in your flexible spending account (FSA).

All year long, use the following tools to make choices about doctors, hospitals, procedures, and medications that are best for your health and your budget:

- Estimate prescription drug costs
- Find an in-network <u>provider</u> for the lowest out-of-pocket costs
- Estimate the <u>cost of a treatment</u> at different hospitals
- Compare <u>hospital quality</u> for a treatment or procedure
- Look up eligible expenses under Flexible Spending Account Information

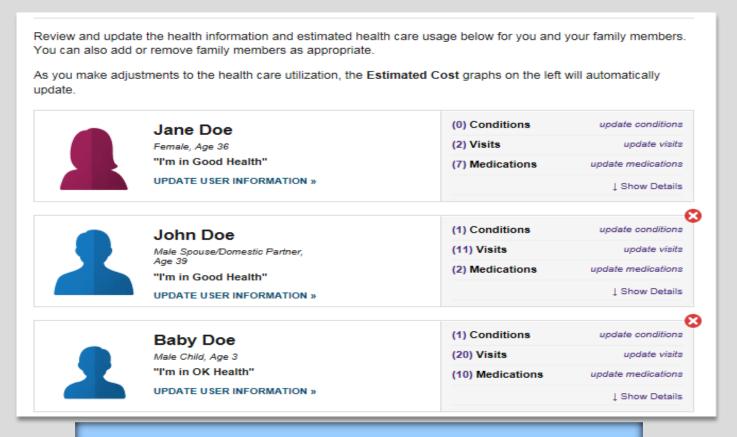
Coverage Advisor—Family Profile



Information prepopulated if participant has used Coverage Advisor in the past

Responses are confidential. Participant's church, annual conference, employer, HealthFlex, the General Board or insurance carrier cannot access personal responses. Businessolver is bound by the HIPAA Privacy Rule to protect participant privacy.

Coverage Advisor—Family Profile



Information about health status of each family member to more accurately estimate costs per plan. General and detailed options available

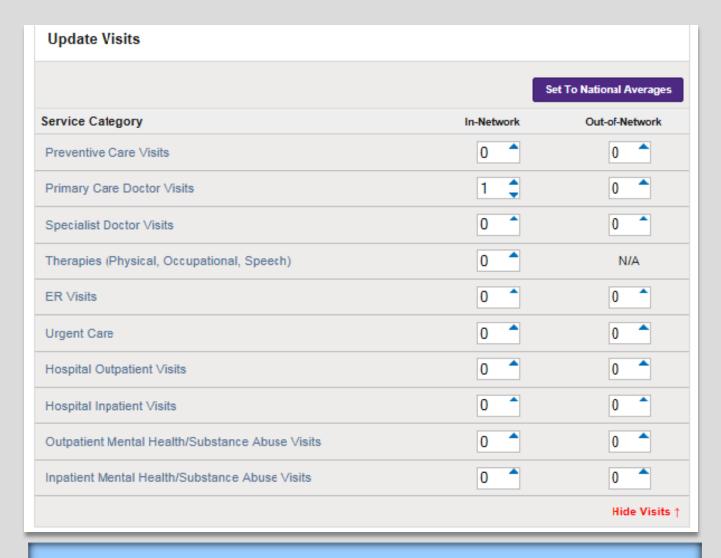
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Coverage Advisor—Update Conditions

Update Conditions
Conditions
Indicate if the family member has any of the conditions below. This will help to provide estimates of health care usage for this family member.
Asthma or COPD Heart disease (Coronary artery disease) Chronic musculoskeletal conditions Colon cancer Depression Diabetes (Type 1 or Type 2) Prostate cancer Stroke
Hide Conditions ↑

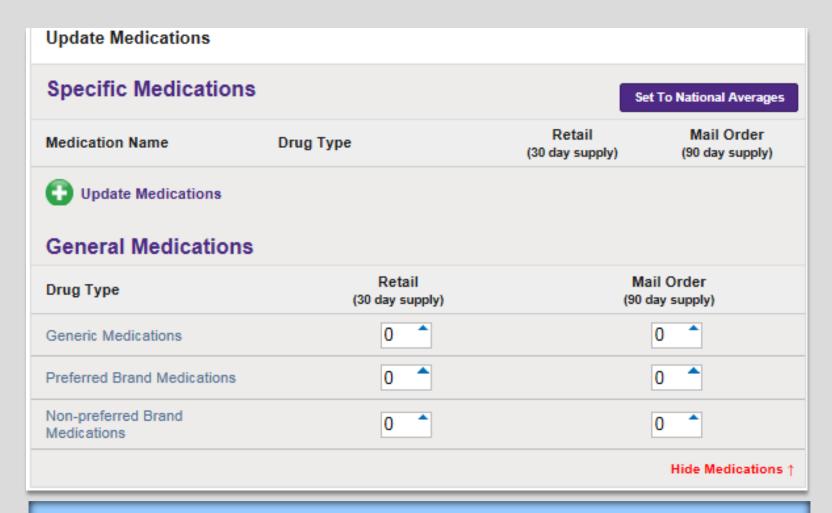
Detailed information regarding each member's medical conditions

Coverage Advisor—Update Visits



Expected number of visits by service type

Coverage Advisor—Update Medications



Number of prescriptions at retail and/or mail order, and whether they are generic, preferred or non-preferred

Coverage Advisor—Cost Summary by Plan

	Cost Summary	Savings	Net Costs	Rollover Balance	Lost Funds	
BCBSIL B1000P1	\$12,203	\$3,419	\$8,784	\$0	\$0	
BCBSIL CDHP C2000P2	\$13,191	\$5,295	\$7,896	\$0	\$629	
BCBSIL CDHP C3000P2 HRA	\$13,261	\$3,361	\$9,900	\$0	\$0	
	Your estimated out-of-pool plan's benefits.	Your estimated out-of-pocket expenses are detailed by type of expense. These estimates are based on the your health care usage and the plan's benefits.				
		Annual Premium \$7,164				
		Co-Pay	\$0			
		Deductible	\$3,000			
		Coinsurance	\$2,293			
		Prescriptions	\$520			
		Other Costs	\$285			
	Uncovered	Health Care Expenses	\$0			
		Total Expenses	\$13,261			
BCBSIL HDHP H1500	\$13,062	\$4,905	\$8,157	\$3,222	\$0	
BCBSIL HDHP H2000	\$13,344	\$4,635	\$8,709	\$4,880	\$0	

Receive cost comparison by plan, including premium and estimated out-of- pocket costs for each plan

Cost estimates are for illustration only. Actual costs may vary.

Coverage Advisor—Benefit Comparison

		Hide D	• Hide	• Hide •
	General Plan Information	BCBSIL B1000	BCBSIL CDHP C2000	BCBSIL CDHP C3000
Hide	Plan type	PPO	PPO	PPO
Hide	Phone	1-866-804-0976	1-866-804-0976	1-866-804-0976
Hide	Website	https://www.webmdhealth.com/gbophb/default.aspx? secure=1	https://www.webmdheaith.com/qbophb/default.aspx? secure=1	https://www.webmdhealth.com/qbophb/default.asp secure=1
	General Coverage Information	BCBSIL B1000	BCBSIL CDHP C2000	BCBSIL CDHP C3000
Hide	Deductible — Individual	In-Network: \$1,000 Click here for more information	In-Network: \$750 Click here for more information	In-Network: \$750 Click here for more information
		Out-of-Network: \$2,000 Click here for more information.	Out-of-Network: \$1,500 Click here for more information	Out-of-Network: \$1,500 Click here for more information
Hide	Deduc <mark>ti</mark> ble Family	In-Network: \$2,000 Click here for more information	In-Network: \$1,500 Click here for more information	In-Network: \$1,500 Click here for more information
		Out-of-Network: \$4,000 Click here for more information	Out-of-Network: \$3,000 Click here for more information	Out-of-Network: \$3,000 Click here for more information
Hide	Co-insurance	In-Network: 80% after deductible	In-Network: 80% after deductible	In-Network: 80% after deductible
		Out-of-Network: 60% after deductible	Out-of-Network: 60% after deductible	Out-of-Network: 60% after deductible

MyChoice—Online or by Telephone

- MyChoice asks questions and uses participant's answers to recommend a medical plan
 - Questions assess participant's view of overall health, ability to handle a medical emergency, and level of risk aversion
 - Allows participant to personalize usage of medical services to improve the "Low-Cost" option
 - Plan premiums—included
- Provides plan comparisons
 - Participant chooses which plans to see side-by-side

Businessolver Telephonic Support

Participant can contact Businessolver by phone for information regarding HealthFlex Exchange

- Basic plan information (e.g., PPO vs. CDHP vs. HDHP)
- Health account information (FSA, HRA, HSA differences and limits)
- MyChoice "best options"



Businessolver Monday – Friday 7a.m.-7 p.m. CST

MyChoice—Information Gathering



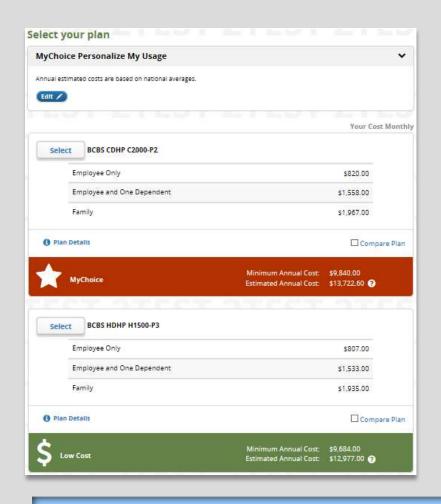




Questions about health, risk tolerance, financial situation

Responses are confidential. Participant's church, annual conference, employer, HealthFlex, the General Board or insurance carrier cannot access personal responses. Businessolver is bound by the HIPAA Privacy Rule to protect participant privacy.

MyChoice—Medical/Rx Options





Options are a suggestion only, based on decision support tool.

Participant can select any available plan(s). Cost estimates are for illustration only.

Actual costs may vary.

MyChoice—Personalize My Usage

MyChoice Personalize My Usage					
These usage statistics are based on how you rated the health for all of the individuals to be covered by this policy.					
Preventive care/screening/immuni	1	Inpatient Hospital Care	0		
Specialist visit	3	Primary care visit to treat an injury	4		
Outpatient Lab and Pathology	8	Outpatient X-Ray	3		
Emergency room services	0	Outpatient Surgery	1		
Preferred brand drugs	16	Generic drugs	3		
Personalize usage to help estimate costs					

Responses are confidential. Participant's church, annual conference, employer, HealthFlex, the General Board or insurance carrier cannot access personal responses. Businessolver is bound by the HIPAA Privacy Rule to protect participant privacy.

Businessolver—Plan Comparison

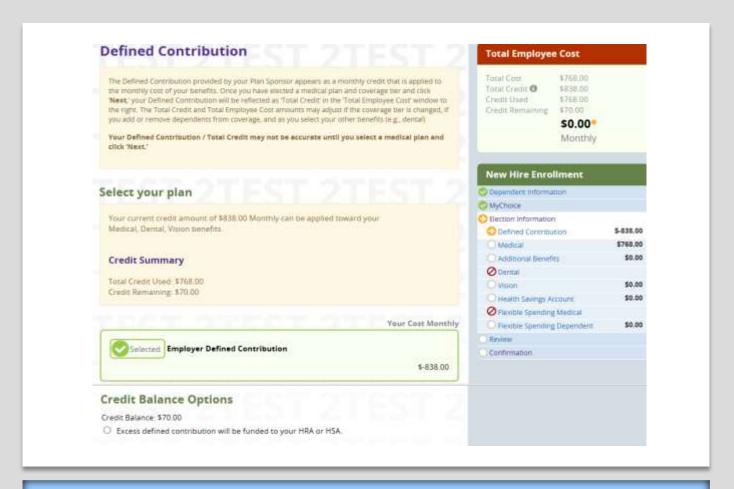
		THIS COUR COME DO	Wile Helip Haron Pa
	UHC PPO B1000-P1	UHC CDHP C2000-P2	UHC HDHP H1500-P3
	Select	Select	Select
eductible (Individual)	\$1,000 (assumes completion of the Health Quotient requirements)	\$2,000 (assumes completion of the Health Quotient requirements)	\$1,500 Applies to participant-only coverage. Assumes completion of the HealthQuotient requirement.
Deductible (Family)	\$2,000 (assumes completion of the Health Quotient requirements)	\$4,000 (assumes completion of the Health Quotient requirements)	\$3,000 Applies to participant + 1 and family coverage. Assumes completion of the HealthQuotient requirement.
Coinsurance	80% (plan responsibility)	80% (plan responsibility)	80% (plan responsibility)

View side-by-side coverage comparisons



Video Segment F: Annual Election

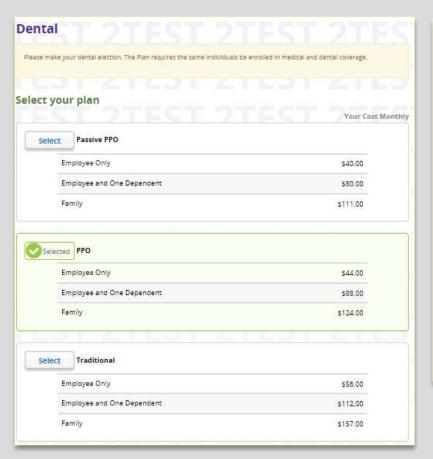
Once Plan Selected: View Defined Contribution



Defined contribution amount shows how much money plan sponsor will contribute; amount will change based upon tier or waiving coverage.

Any unspent dollars will be added to participant's HRA or HSA (depending upon medical plan selected).

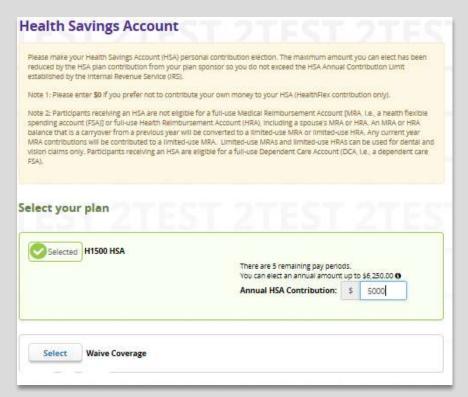
Dental and Vision





Participants choose dental and vision plans or "drop" this coverage.

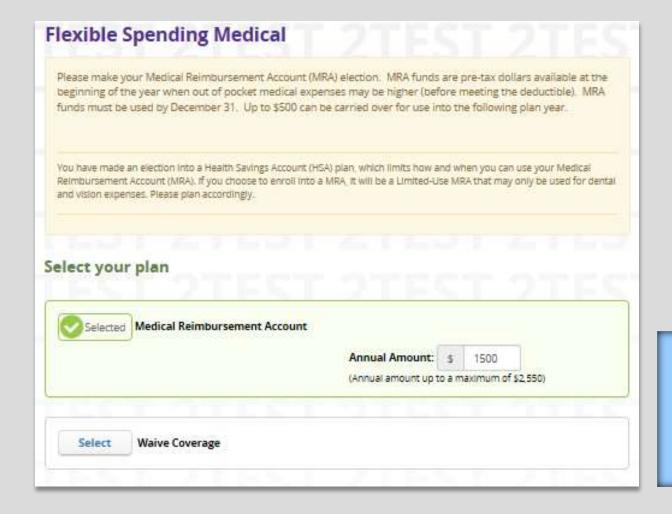
Health Savings Account (HSA) Election and Attestation



By selecting the Health Savings Account, I confirm that: I am not enrolled in Medicare, TriCare or | Agree | Disagree any other Health Care Plan, and I agree that HealthFlex can establish an HSA account on my I have read and I understand and accept the terms and conditions of the HSA Bank Disclosure Form, the Certifications and HSA Adoption Agreement, and the Custodial Account Agreement which are included in the links below. This includes my authorization for the Custodian or its affiliate Bank of New York Mellon to accept instructions from me to exchange shares in my account by telephone, in accordance with HSA program restrictions and the procedures and conditions set forth in the applicable Funds: prospectuses. I also understand that I may update or change my account beneficiaries at any time using the BNY Mellon's Beneficiary Designation Form or the WageWorks/BNY Mellon HSA website via the "Reimbursement Accounts" link through HealthFlex/WebMD. Further, I have elected to apply electronically to open a Health Savings Account. Therefore, my "signature" on this application will be electronic. By submitting this application electronically. I understand that my electronic "signature" is binding to the same extent as my written signature, I have read and understand and accept the terms of this agreement. Important Notice - The USA Patriot Act To help the government fight the funding of terrorism and money laundering activities. Federal law requires all financial institutions to obtain verify and record information that identifies each person who opens an account. What this means to you: When you open your Health Savings Account, we ask for your name, address, date of birth and other Information that will allow us to identify you. This information will be verified to ensure identity of all individuals. https://www.smart-hsa.com/pdf/getpdf.asp?id=WW-GBP_AgreementDoc Electronic Statement Delivery Registering for the electronic delivery of documents service indicates your desire to decline paper statement delivery. If you elect to register for this service, instead of receiving your account statement by regular mail, you will receive an e-mail prompting you to visit your account via the WageWorks/BNY Mellon HSA website via the "Reimbursement Accounts" link through HealthFlex/WebMD when your statement is available on the internet. We will maintain online access to current statement and prior year statement from the date on which the electronic statement or disclosure is available for viewing at the WageWorks/BNY Melion HSA website. You understand that, by clicking the "Accept" button below, you are consenting to receive the materials described above electronically over the internet and that the posting of such materials at the WageWorks/BNY Mellon HSA website constitutes delivery of the materials to you. https://www.smart-hsa.com/ElectronicDeliveryAgreement.pdf I Agree I Disagree

Individuals can attest to HSA eligibility or waive HSA participation.

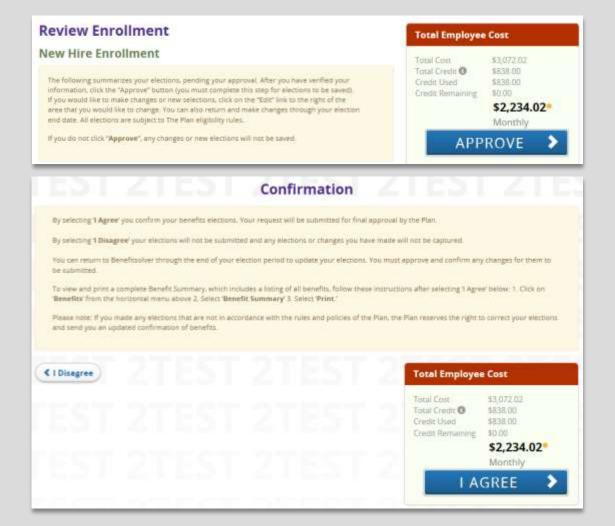
Medical Reimbursement Account (MRA)



Participants who elect an HDHP are notified that all MRA elections are limited-use only.

Review/Approve and Confirm

2-step process to review, approve and confirm elections



HealthFlex Exchange Timeline

Q4 2015 – Q1 2016	 Board meeting support DC modeling assistance Communications General Board staff support (in person/phone) 	
April	Decision (pending AC approval)	
June	Formal adoption agreement • Finalize DC and default plans	
June – September	 Participant communications Tools to support plan sponsor communication General Board mailing in August 	
September – October	Participant workshops (conducted by plan sponsors)	
Early November	Annual Election period	

Transition Factors

Transparency

- Actual premium rates available to participant
- Variations between contribution and church deductions
 - > Blending premiums
 - > Plan sponsor administrative costs

Communication and education

- General Board supports (train the trainer, toolkits)
- Plan sponsor resources (time, trainers)



Discussion Questions

- Why did you decide to transition to HealthFlex Exchange in 2016?
- What worked well in your communication to board members/participants/other stakeholders?
- What is your defined contribution strategy and why?
- How did you approach participant workshops (number, staffing, etc.) and how did participants react?
- What would you do differently if you had it to do again?
- Any other words of wisdom for future groups?

