Compass: Proposed Clergy Retirement Plan

The Current Situation...





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Conferences/local churches can no longer sustain the uncertainty of pension liabilities that continue decades after retirement



Plan Sustainability in a Shrinking U.S. Church

U.S. Membership Per Retired Clergy				
1982	1,011 members per retiree			
2007	461 members per retiree			
2017	314 members per retiree			
2021	236 members per retiree			

Compass balances affordability with adequacy

- Sufficient income throughout retirement
- Predictable, affordable costs for annual conference and local churches



The Solution...



A new retirement plan: Compass

- Closes the current U.S. clergy pension
- Honors the longstanding UMC commitment to equity, adequacy and an income stream throughout retirement







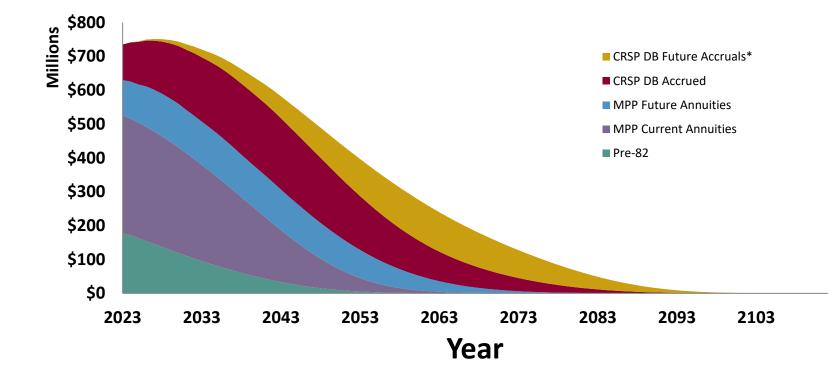
Goal of Plan Design

- Focus is on Retirement Income
- Connectional with a focus on a relatively richer contribution for lower paid clergy (i.e. flat dollar contribution)
- Adequacy Designed to strive be between 75% and 90% income replacement ratio



Projected Benefit Cash Flow

CRSP DB, MPP Annuities and Pre-82

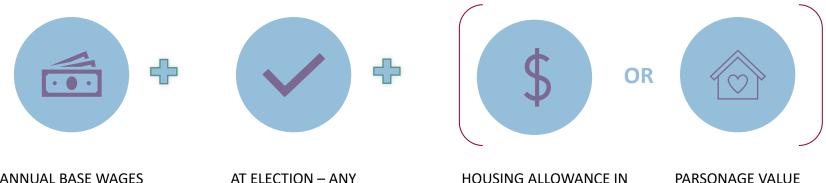


7 | Wespath * CRSP DB Future Accruals after 2025 are included



Compensation

Compensation (2.23)



ANNUAL BASE WAGES

HOUSING ALLOWANCE IN LIEU OF PARSONAGE (IRS CODE 107 (2))

AT ELECTION – ANY ADDITIONAL WAGES IN LIEU OF GROUP HEALTH PLAN

Parsonage Value Increase

Parsonage value/housing allowance included in the increase in pensionable earnings

Deemed parsonage value increases from 25% to 35% of pay

- Reflects a more realistic value
- Tends to help lower paid clergy



Compensation Highlights



Parsonage

35% of Annual Base Wages

Minimum of \$10,000

Maximum 35% of Bishop Salary

Not prorated if less than full time appointment



Excludes

Severance Pay

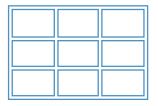
One time or occasional payments (i.e., bonus or expense reimbursements)

Average Compensation



Denominational Average

DAC will increase at 2% per year instead of actual earnings changes (continued to be used to calculate CRSP benefit)



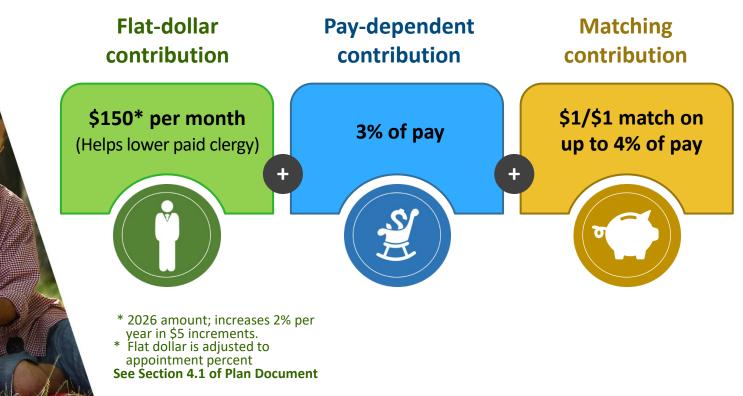
Conference Average

CAC will no longer be provided, but we have instructions on how to calculate using active clergy report.



Plan Features

Conferences/Church Contributions



Compass As Percentage of Compensation

Compensation	\$40k	\$78k	\$156k
Flat dollar contribution (\$150/month)	\$1,800	\$1,800	\$1,800
3% of Plan Compensation	\$1,200	\$2,340	\$4,680
4% Match	\$1,600	\$3,120	\$6,240
Total Plan Sponsor Contribution	\$4,600	\$7,260	\$12,720
Percentage of Compensation	11.5%	9.3%	8.2%

- Church's contributions for lower-paid clergy = higher percentage of pay.
- Optional: Church/conference can contribute extra to clergy's PIP account.
- DAC \$78k



Helping Clergy with Student Debt

Clergy with student debt often can't afford 4% personal contribution to receive full match

- Compass will match qualified student loan payments
- Will settle with Conferences once per year

Automatic Features—Helping Clergy

Automatic Features prioritize saving for retirement



Automatic enrollment—so clergy earn full match from employer (2.13)



Automatic escalation—increases savings rate incrementally over time (2.14)



Automatic Investment Program LifeStage Investment Management LifeStage Retirement Income program (2.52)



Addressing Automated Enrollment and Escalation

Enrollment

- Ensures clergy do not lose out on multiple payroll cycles due to competing time commitments
- Clergy receive the match early in their career

Escalation

- Helps participants improve their retirement savings without the administrative steps
- Participants rarely request to reduce the contributions back to a lower level



Clergy can opt out at any time.

For Comparison: Industry Data from Auto Enrollment and Auto Escalation Study

- Two-thirds of the plans with auto-enroll, but no escalation defaulted participants at 4%
- Nearly 50% with auto-enroll and auto-escalation defaulted participants at 3% or less
- The plan's annual escalation percentage is typically 1% and capped at 10%. A quarter of the plans had a cap between 11% and 25%

* Plan Sponsor Magazine, Data and Research, April 2021

Automatic Features

Has shown to improve retirement readiness



Optional feature under UMPIP

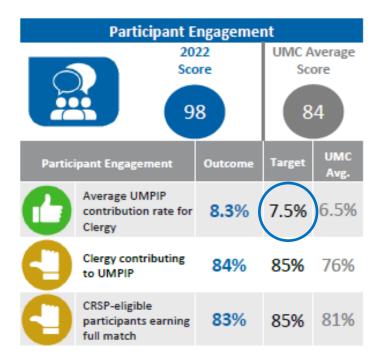


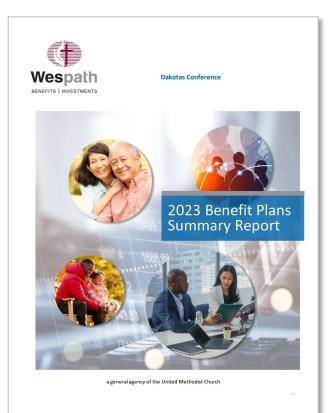
Personal Contributions

Participant Contributions



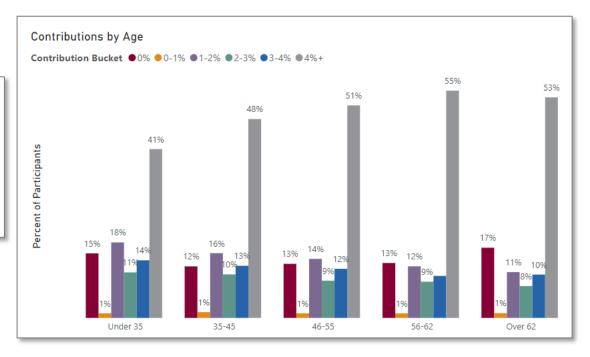
Do You Know Your Clergy's Contribution Rates?





Statistics on Full-Time Clergy Contributions

AgeBand	Average Contribution % with 0%	without 0%
Under 35	4.30%	5.06%
35-45	5.07%	5.74%
46-55	5.45%	6.21%
56-62	6.58%	7.52%
Over 62	6.63%	7.94%
Total	5.73%	6.59 %





Distribution Phase

Provisions for Retirement—*Book of Discipline* ¶357

- Normal Retirement: Age 65 or 40 years of service
- Early Retirement: Age 62 or 30 years of service
- Mandatory Retirement: Age 72
- 20-year retirement

For CRSP, MPP, Pre-82



Retirement Plan: Investment Management Today

Defined Benefit Plans: Trustee Directed

- Pre-82
- MPP
- CRSP-DB

Defined Contribution Plans-Participant Directed

- UMPIP
- 75%+ of assets still directed into LifeStage by choice

Retirement Plan: Investment Management Compass

Compass Employer Contributions: Trustee Directed

- Employer Matching (6.3b)
- Non-Matching (6.3b)
- Design Team felt it was appropriate to have plan sponsor portion managed
- Life Stage Investment funds

Compass Employee Contributions-Participant Directed

- Employee deferrals through payroll deduction
- Self-direct into available funds (6.3a)
- Pre-tax and Post-tax contributions
- Default investment option is Lifestage

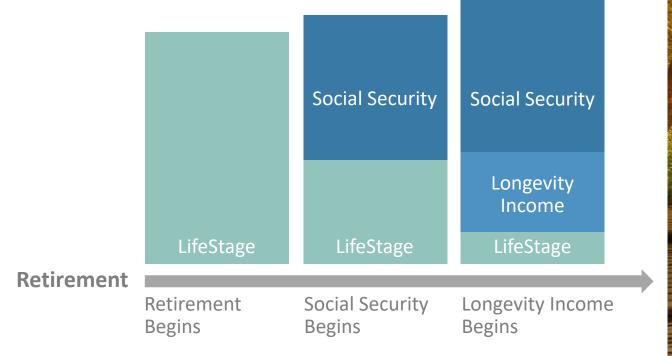
Spending Phase—Payouts



- Features payout system to maximize retirement income and strive for a lifetime income stream
- Integrates with Social Security; offers deferred annuities to help optimize the result for clergy
- Hardship exception in payout phase allows access to money for terminal or critical illness (8.1(a))

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How It Works with Options





Advantages of LifeStage Retirement Income

- Social Security Bridge
 - Lowers investment risk
 - Lowers inflation risk (Social Security is indexed)
- Deferred Annuity
 - Eliminates longevity risk
- Overall, LifeStage optimizes payout
 - It significantly increases income available at retirement relative to "standard 4% rule"



Similar Provisions With CRSP

32 | Wespath



What's the Same?

What doesn't change:

- Active clergy—keep benefits previously earned
- Retired clergy—Compass has no impact
- Eligibility—same rules as current plan

FLORIDA UNITED METHODIST CENTER

Florida Conference of The United Methodist Church The Florida United Methodist Foundation Georgia Florida United Methodist Federal Credit Union

What's the Same?

Plan Sponsors:

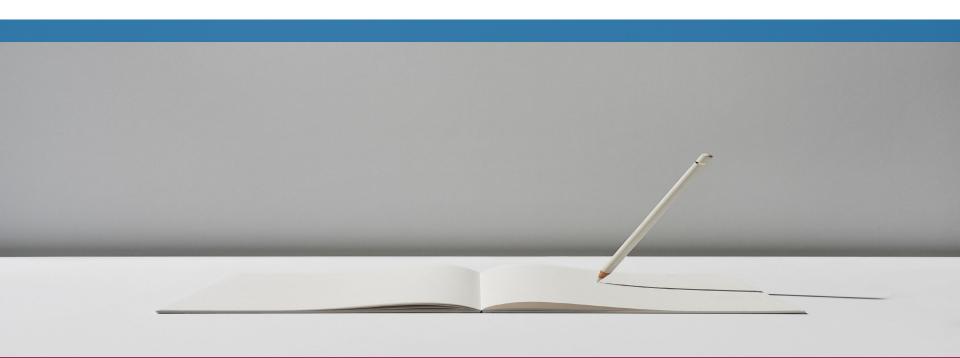
- Annual Conferences
- GCFA For Bishops
- Commission on General Conference

Participant = Eligible Clergy Person (2.21 & 2.60)

- Who's Clergy? Looks to Discipline
 - Bishops
 - Elder or Deacon in Full Connection, Provisional Member, Affiliate
 Member, or Associate Member of Conference
 - Approved Local Pastors
 - Non-Jurisdictional Clergyperson provided that they are not in Puerto Rico or Central Conference program to which they belong
 - Other Methodist Denomination provided they are not participating in their own program
 - Other Denomination Clergy, provide not participating in other program

Election Not to Participate

- Subject to Consent of Plan Sponsor (i.e., Conference)
 - Student Local Pastor
 - Appointed on a part time basis
- Participant can revoke at any time
- Election doesn't impact existing account balance
- Full Time Clergy Cannot Waive



Other Items

Participant Contributions : Elective vs Auto-Enroll

- Roth contributions are allowed in Compass
- However, auto-enrolled participants will be enrolled with before-tax contributions
- If, the clergy participant is "actively enrolling" they can choose either pre-tax or Roth after-tax contributions

Remainder of 2024

- Define Process for
 <u>Online Deferral Elections</u>
 - We expect to do this for clergy and lay employees
 - We want to do it in a manner that respects the needs of all stakeholders:
 - Participant
 - Salary Paying Unit (typically: Local Church)
 - Annual Conference
 - Wespath



Remainder of 2024

- Define Process for <u>Automatic Features</u>
 - Automatic enrollment and automatic escalation
 - Similar to online deferral elections, but triggered automatically
 - Need to work with you to develop process that minimizes disruption



2025

Compass Implementation*

- Setup of entirely new plan in our administration system
- Implementation of automatic features

Changes to MPP*

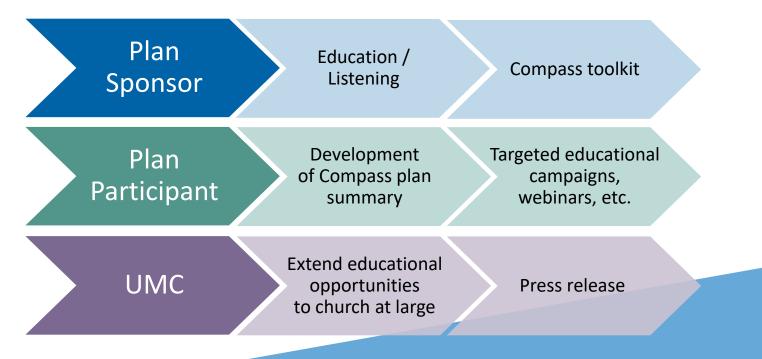
 65% that is currently required to be amortized upon retirement is expected to be allowed to remain as account balance, subject to payout using LifeStage Retirement Income (LSRI)

*Depending on outcome of General Conference

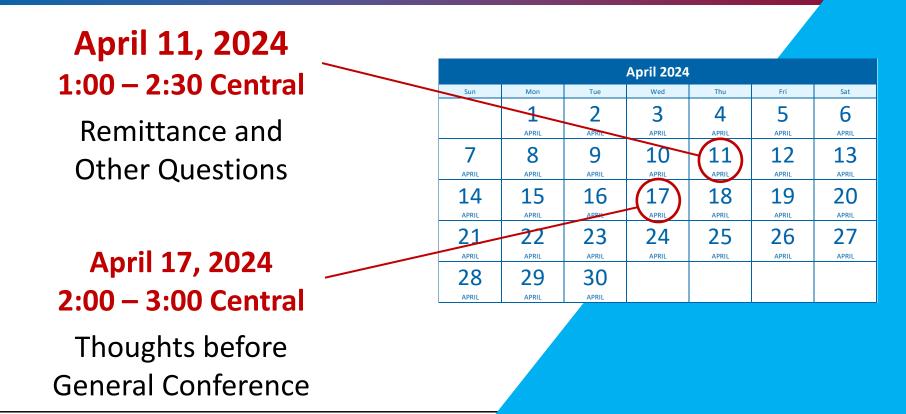


Wespath Is Gearing Up to Help

Explaining the new plan and how it works:



Mark Your Calendars





Missionary Conference Funding (1.4)

- Responsible for funding non-matching contributions (i.e. flat dollar and non-conditional match)
 - Alaska
 - Central Apalachin
 - Oklahoma Indian Missionary
- Funding from existing plan or spread to other Conferences
 - Cost if Conference

Late Contribution (4.4)

- Subject to Missed Earnings
- Salary paying unit has initial liability; however, plan sponsor must remit amounts